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Company at the tournament.

Q Now, how long a period of time were you employed by the Remington Arms Company?

A I went to work for the Remington Arms Company in the spring of 1904 and I left them in the winter,- early in the winter, that is in January or February 1916. From them I went to the DuPont Powder Company, directly stepped from one company to the other and assumed charge of the trap shooting school at Atlantic City where I remained for four years with our equipment on the million dollar pier.

Q Now, during your employment with both of these companies, state exactly what was the nature of your work; I mean just briefly?

A My work was to attend to the tournaments and club shoots in the territory that I covered and very often they sent me out of that territory. When not engaged in actually demonstrating I called on the dealers and advertised our line of goods and made sales when I could; we didn't sell direct; we sold through the job houses.

Q Now, while in the Remington Arms and by the way, where was it, what particular plant was it you were in, the